

**Courses Equivalencies**  
**WCCC: Small Business Option**  
**Carlow: Bachelor of Science, Major in Business Management**

Westmoreland Courses			Carlow Equivalencies		
Bus 120	Math for Business	3	Elective	BSM	3
Cpt 150	Microcomputers	3	Elective	General	3
Eng 161	College Writing	3	Skill	CC 100	3
Eng 163 or (Eng164)	Business Commun. (Advd. Composition)	3	Major	BSM 202 (not recommended)	3
Spc 155 or (Spc 156)	Effective Speech (Interpersonal Comm.)	3	Skill	CC 101 (not recommended)	3
Social Science Elective	Recommend PSY 160, PSY 265, SOC 155, or SOC 161	3	Core	LAI requirement for Social Science (S)	3
Bus 158	Prin. Management	3	Major	BSM103w/Bus160	3
Bus 159	Principles Finance	3	Major	BSM 304	3
Bus 160	Intro. Business	3	Major	BSM103w/Bus158 or BSM elective	3
Bus 205	Business Law I	3	Major	BSM 401	3
Bus 240	Tech. Selling	3	Elective	BSM	3
Bus 241	Human Resource Management	3	Major	BSM 226	3
Bus 245	Principles Marketing	3	Major	BSM 301	3
Bus 155	Personal Finance	3	Elective	BSM	3
Bus 260	Small Business	3	Elective	BSM	3
Bus 262	Eff. Entrepreneurship	3	Elective	BSM	3
Bus 263	Small Bus. Finance	3	Elective	BSM	3
Bus 264	Small Bus. Operations	3	Elective	BSM	3
Acc 120	QuickBooks-Basics	1	Elective	ACC	1
Acc 165	Accounting Managers	3	Elective	ACC	3
Economics Elective	Ecn 155	3	Core/ Major	LAI requirement for Economics EO 102	3
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**Carlow Required Courses**

<b>Required Business Courses at Carlow:</b>					
BSM 105	Accounting I	3			
BSM106	Accounting II	3			
BSM203	Global Management	3	LAI	G Global	
BSM410	Corp Strategic Plan.	3			
BSM 413	Ethics&Social Respon	3			
BSM419	Project Management	3			
BSM 460	Internship	1-3			
EO 101	Microeconomics	3			
IT 117	Excel	1			
IT 143	Access	1			
IT 150	Information Tech I	3			
MAT 115	Basic Applied Stats.	3	LAI	M Mathematics	
Elective	Major or General Ele.	3			
		35			
<b>Core Requirements at Carlow:</b>					
CC 102	Quantitative Reason.	3	Skill		
(F)	Fine Arts (Music, Art, or Theatre)	3	LAI		
(P)	Philosophy	3	LAI		
(T)	Theology	3	LAI		
(W)	Women's Studies	3	LAI		
(H)	History	3	LAI		
(L)	Literary Arts	3	LAI		
(N)	Natural Sciences	4	LAI		
		25			
<b>University Requirements:</b>					
	Liberal Arts Sequence	0-6			
	Interdisciplinary or Linked	0-6			
	Service Learning	0-3			
		60-75			