

**Courses Equivalencies**  
**WCCC: Financial Management Option**  
**Carlow: Bachelor of Science, Major in Business Management**

Westmoreland Courses			Carlow Equivalencies		
Bus 120	Math for Business	3	Elective	BSM	3
Cpt 150	Microcomputers	3	Elective	General	3
Eng 161	College Writing	3	Skill	CC 100	3
Eng 163 or (Eng164)	Business Commun.  (Advd. Composition)	3	Major	BSM 202  (not recommended)	3
Spc 155 or (Spc 156)	Effective Speech  (Interpersonal Comm.)	3	Skill	CC 101  (not recommended)	3
Social Science Elective	Recommend PSY 160, PSY 265, SOC 155, or SOC 161	3	Core	LAI requirement for Social Science (S)	3
Bus 158	Principles Manag.	3	Major	BSM 103 w/Bus 160	3
Bus 159	Finance	3	Major	BSM 304	3
Bus 160	Intro. Business	3	Major	BSM 103 w/Bus 158	3
Bus 205	Business Law I	3	Major	BSM 401	3
Bus 240	Tech. Selling	3	Elective	BSM	3
Bus 241	Human Resource Management	3	Major	BSM 226	3
Bus 245	Principles Marketing	3	Major	BSM 301	3
Bus 190	Credit Management	3	Elective	BSM	3
Bus 191	Financial Institutions	3	Elective	BSM	3
Bus 244	Business Statistics	3	Major	MAT 106	3
Bus 246	Risk Management	3	Elective	BSM	3
Bus 259	Investments	3	Elective	BSM	3
Acc 165	Accounting Managers	3	Elective	ACC	3
Economics Elective	Ecn 155	3	Core/Major	LAI Economics Requirement EO 102	3
		60			60

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**Carlow Required Courses**

<b>Required Business Courses at Carlow:</b>					
BSM 105	Principles Acct. I	3			
BSM 106	Principles Acct. II	3			
BSM 203	Global Management	3	LAI	G Global	
BSM 410	Corp Strategic Plan.	3			
BSM 413	Ethics&Social Respon	3			
BSM 419	Project Management	3			
BSM 460	Internship	1-3			
EO 101	Microeconomics	3			
IT 117	Excel	1			
IT 143	Access	1			
IT 150	Information Tech. I	3			
Elective	Major or General Ele.	3			
		32			
<b>Core Requirements at Carlow:</b>					
CC 102	Quantitative Reason.	3	Skill		
(F)	Fine Arts (Music, Art, or Theatre)	3	LAI		
(M)	Mathematics	3	LAI		
(P)	Philosophy	3	LAI		
(T)	Theology	3	LAI		
(W)	Women's Studies	3	LAI		
(H)	History	3	LAI		
(L)	Literary Arts	3	LAI		
(N)	Natural Science	4	LAI		
		28			
<b>University Requirements:</b>					
	Liberal Arts Sequence	0-6			
	Interdisciplinary or Linked	0-6			
	Service Learning	0-3			
		60-75			