

## Business, Certificate

### REAL ESTATE

#### School of Business

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#### Program Description

The Business Real Estate Certificate offers students the opportunity to gain proficiency in real estate brokerage and management.

#### Career Opportunities

Graduates of the Business Real Estate Certificate program may find employment as real estate brokers, property managers, property developers, and financial advisors for real estate transactions. Job opportunities will be available in real estate firms, property management firms, and corporations that have real estate departments.

#### Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Participate in the buying and selling of real estate.
- Manage rental properties.
- Engage in real estate transactions.

\*In order to qualify to be a real estate agent in Pennsylvania, you must meet the following requirements: Be at least 18 years old and be a high school graduate or equivalent.

Sugg. Term	Seq #	Course ID	Course Title	Cr.	Prereq/Coreq(Co)	Options Available
Spring	1	PDV 101	First Year Seminar	1		
	2	BUS 240	Techniques of Selling	3		
	3	RLS 101	Fundamentals of Real Estate	2		
	4	RLS 104	Real Estate Practices	3		
Fall	5	RLS 205	Property Management	3		
	6	RLS 209	Real Estate Finance	3		
	7	RLS 210	Law of Real Estate	3		

Minimum Program Credits

18

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