

## Business, Certificate

### REAL ESTATE

#### School of Business

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The Business Real Estate Certificate offers students the opportunity to gain proficiency in real estate brokerage and management.

#### Career Opportunities

Graduates of the Business Real Estate Certificate program may find employment as real estate brokers, property managers, property developers and financial advisors for real estate transactions. Job opportunities will be available in real estate firms, property management firms and in corporations that have real estate departments.

#### Program Learning Outcomes

Upon successful completion of this program, students will be able to:

- Participate in the buying and selling of real estate.
- Manage rental properties.
- Engage in real estate transactions.

Sugg. Term	Seq #	Course ID	Course Title	Cr.	Term Offered	Prereq(s)	Options Available
Fall	1	PDV 101	First Year Seminar	1	F, Sp, Su		
	2	BUS 240	Techniques of Selling	3	F, Sp, Su		
	3	RLS 101	Fundamentals of Real Estate	2	F, Sp, Su		
	4	RLS 104	Real Estate Practices	3	F, Sp, Su		
	5	RLS 205	Property Management	3	F, Sp		
	6	RLS 209	Real Estate Finance	3	F, Sp		
	7	RLS 210	Law of Real Estate	3	F		

Total Program Credits

18