

WESTMORELAND COUNTY COMMUNITY COLLEGE
YOUNGWOOD, PA 15697-1895
REQUEST FOR PROPOSAL
PROPOSAL #954
POINT OF SALE

DUE: JUNE 7, 2021 – 2:00 P.M., EDT

ADDENDUM #1

MAY 28, 2021

This addendum #1 is being sent to all bidders as a matter of information.

This addendum clarifies questions submitted.

Any questions, please contact Jill Budny, Director of Purchasing at budnyj@westmoreland.edu.

1. There could be several options for hardware that are not listed.
 - a. Do you need label printers for printing barcode labels and price tags?

Please add these printers as an optional cost.

- b. Do you need customer facing displays that display the price to the customer?

Please add these printers as an optional cost.

2. When you mention wireless product scanners, is this for the point of sale or for walking around the store tracking inventory etc.

These will be for Point of Sale at the register.

3. Do you have a server to host the data, or do you need us to provide one?

We have a server.

4. You mention P2PE for credit and debit. There are really 2 very different answers to your question depending on if you are referring to P2PE validated which includes documenting chain of custody and is a much more rigorous and expensive process or simply that the credit card terminal needs to use P2PE. Can you clarify?

The credit card terminal needs to use P2PE.

5. Do you rent books or buy back books?

Our books are sold by a third party, which handles all the rental fees, and buy back options. None of these sales take place in the College Store as it sits today.

6. If you do rentals, how do you need the system to track book rentals?

N/A

7. Do you need to sell online books and products? If so, how do you need the system to handle this?

We will be using a TouchNet U-Store to handle the sale of goods online. However, we may want to explore your option so that is something we can discuss in the demo. For now, you do not need to add it in your response.

8. What is the nature of the integration with TouchNet?

TouchNet will be handling all of our credit/debit processing.

9. What data needs to be sent to the point of sale from TouchNet?

We are unsure at this point.

10. What data needs to be sent to TouchNet from the point of sale?

We are unsure at this point.

11. We need to understand the Anthology Campus Nexus Student and Campus Nexus Finance systems. A phone call would be best on this topic, but I will try to place all the options and questions for this below.

I cannot answer the questions below, as a call will need to be setup with their team to discuss the integration.

- a. We need to have an in depth understanding of how you see this integration working.
- b. What data needs to be sent to the point of sale from this system?
- c. What data needs to be sent to this system from the point of sale?
- d. Could a student have multiple buckets or categories of money?
- e. Are there certain rules about how the money is spent?
- f. If so, does it depend on the type of funds received?
- g. Please define all the rules possible.
- h. There are several ways we have seen integrations like this done. These options are in order of least expensive and easiest to most expensive and most difficult. Which are acceptable solutions?
 - i. We could transfer balances from that system over to the point of sale and let the point of sale manage the balances once they have been transferred.
 - ii. We do a nightly update of balances to the point of sale and a nightly push back of deductions.
 - iii. We could have real time access to the balances from the point of sale and the Nexus system could maintain the balances. We would prefer a real time integration.

12. Can you please clarify the paragraph below? Is the hard copy still required or just the emailed version due to the current working environment?

The time of the submission will be based on the date and time of when the email is received. A hard copy is still required but does not have to be received on the due date.

13. Whether companies from Outside USA can apply for this?
(like, from India or Canada)

It is preferred to have the selected vendor in the USA.

14. Whether we need to come over there for meetings?

Unsure

15. Can we perform the tasks (related to RFP) outside USA?
(like, from India or Canada)

Unsure

16. Can we submit the proposals via email?

Please see questions #12. Please review the instructions to vendor section for these details for additional information.