



## Westmoreland Business Administration AA to Carlow Business Management BS Pathway

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|-------------------------|--------------------------------|---------|--|
|                         | Semester 1                     |         |  |
| Course Number           | Course Name                    | Credits |  |
| PDV-101                 | First Year Seminar             | 1       |  |
| BUS-145                 | Excel for Business Environment | 3       |  |
| ENG-161                 | College Writing                | 3       |  |
| MTH-157                 | College Algebra                | 3       |  |
| ACC-155                 | Accounting I                   | 3       |  |
| BUS-158                 | Principles of Management       | 3       |  |
| Semester 3              |                                |         |  |
| Course Number           | Course Name                    | Credits |  |
| BUS-245                 | Principles of Marketing        | 3       |  |
| FIN-220                 | Business Finance               | 3       |  |
| BUS-244                 | <b>Business Statistics</b>     | 3       |  |
| BUS-250                 | Calculus for Business          | 3       |  |
| ECN-255                 | Macroeconomics                 | 3       |  |
| Social Science Elective |                                | 3       |  |

| munity College |               |                      |         |  |  |
|----------------|---------------|----------------------|---------|--|--|
|                | Semester 2    |                      |         |  |  |
|                | Course Number | Course Name          | Credits |  |  |
|                | HUM-156       | Critical Thinking    | 3       |  |  |
|                | ACC-156       | Accounting II        | 3       |  |  |
|                | ENG-164       | Advanced Composition | 3       |  |  |
|                | BUS-205       | Business Law         | 3       |  |  |
|                | Na            | 4                    |         |  |  |

|                          | Semester 4       |         |
|--------------------------|------------------|---------|
| Course Number            | Course Name      | Credits |
| SPC-155                  | Effective Speech | 3       |
| BUS-278                  | Data Analytics   | 3       |
| ECN-256                  | Microeconomics   | 3       |
| Humanities Elective      |                  | 3       |
| Natural Science Elective |                  | 4       |

Total Credits\*

low University

66

56

|               |                              | Car     |
|---------------|------------------------------|---------|
|               | Semester 1                   |         |
| Course Number | Course Name                  | Credits |
| BSM-226       | Human Resource Management    | 3       |
| BSM-413       | Business Ethics & Soc. Resp. | 3       |
| IT-250SL      | Information Technology I     | 3       |
|               | Open Elective                | 3       |
| Open Elective |                              | 3       |

| Semester 3    |                                |         |  |
|---------------|--------------------------------|---------|--|
| Course Number | Course Name                    | Credits |  |
| BSM-410       | Corporate & Strategic Planning | 3       |  |
| BSM-419       | Project Management             | 3       |  |
| Open Elective |                                | 3       |  |
| Open Elective |                                | 3       |  |
| Open Elective |                                | 3       |  |

Total Credits\*

**Semester 2** Course Number **Course Name Business Communications** BSM-202 3 Global Mgmt. & Org. Behavior BSM-203 3 MS Excel IT-200 3 MS Access IT-143 1 Clinical Research Ethics or PH-367 or 3 SSC-321 **Research Methods** Semester 4 BSM-460 Internship, Practicum, Research 1 **Open Elective** 3 **Open Elective** 3 **Open Elective** 3 Open Elective 3

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Open Electives should be chosen in consultation with a Carlow faculty advisor and could be used to complete a minor or specialization.

Students enrolling at Carlow must complete a *minimum* of 30 credits at Carlow to achieve residency. They also must complete a *minimum* of 18 credits within their major at Carlow.

## **Transfer of Credit Policies**

- 1. Courses are at or above the 100 level and are not developmental or remedial in nature
- 2. Courses were completed with a letter grade on the A+ through F grading scale (No P, S, or other grades are accepted at Carlow University)
- Courses were completed with a minimum grade of C or better
  A maximum of 90 total credits can be accepted for transfer

\*66 credits are required to complete the Westmoreland program. 120 total credits are required to complete the Carlow program.